

## **South Salem Music Boosters**

### **Minutes**

**November 14, 2022**

Attendance: Alison Fisher, Lisa Holliday, Terri Crall, Rebekah Guest, Amy Ditzel, Denise Majeski, Peggy Pearson, Lena Ferguson, Damian Berdakin, Aubrey Dunham-Prince, JJ Meyer

Absent: Jen Ackerson

Meeting started at 6:32pm

Terri moved, Jen seconded to approve the minutes. Motion passed unanimously.

Denise moved, Rebekah seconded to approve the agenda. Motion passed unanimously.

### **Music Director Reports:**

Aubrey: holiday concerts are around the corner

JJ: fall concert last week went really well; Judson & Leslie bands joined us; frantically preparing for winter concert and Keizer Lights Parade (MWF practices the week of parade); all city jazz concert last weekend (brand new); Oregon State is going to come and play for us this week (performing in Seattle, stopping by on their way); JJ is having trouble getting messages out to the band families (is checking into it)

Damian: getting ready for winter concert, combined work with choir; we had an opportunity working with Baroque bows; waiting for the spring when a lot of things happen; rehearsal this coming Saturday 9am-12 noon

### **Treasurer's Report:**

Terri spent a lot of time looking at the report and there is a small discrepancy so she won't be sharing it with all of us today. She did provide one copy per director as a guide, may not be particularly accurate. We have a checking and CD account with Pioneer Trust Bank; interest for the CD is below what we're getting from the checking account. CD balance is \$13,000; time to put back in the checking account unless there is something that will make us better interest for the next 1-3 years. Terri is asking our permission to do this. Board members asked: What is the purpose of the money? Why are we saving the money? The money is kind of a rainy day fund where we earn some interest.

Alison moved to approve allocating \$15,000 to a CD at Pioneer Bank for no longer than one year at the highest possible interest rate. Denise seconded the motion. All voted in favor.

Terri reported \$1,948.00 was earned from music day bottle drop bags.

Tiffany debriefed the use of CHARMS for the pie and greens fundraisers. Pie sales totaled \$13,768.00; \$8258.00 went to WVPC; \$5148.00 net to student accounts; we have \$328.00 in administrative pies to sell and/or distribute. Pie pick-up day was delayed by a week due to mechanical issues at WVPC. CHARMS store use was an epic fail. It's her opinion to use Paypal and google form going forward for fundraisers, or build an online store on the SSMB website. Tiffany will bring some ideas to the next meeting as well as the cost (expected to be less than \$1000 per year) to have an online store. Denise offered to work with Tiffany on this project.

Tiffany also provided an update on pie sale fall 2021 disbursements to student accounts - additional funds were calculated and she transferred \$763.00 to students that were owed plus administrative funds. There were a few seniors, most had donated their balances to SSMB. Those who requested the disbursements will be contacted by Terri.

Question to directors about CHARMS balances and fair share. JJ asked that we not carry forward unpaid fair share from last year. Tiffany needs to remove those charges from student accounts before she can add sales from this year's pie and greens sales. JJ said he would be willing to fix it, but Tiffany needs to back out more than one year in some accounts. Tiffany suggests that we ask for donations to the programs, not students, and then parents could get letters for their tax returns. Lengthy discussion about the budget, funds needed to run the music programs. The district pays for staff salaries and supplies, but even that is limited. Lena said that at the concerts, asking for donations was very well received by patrons and much more so than ticket sales.

### **Fundraisers:**

#### *Restaurant fundraiser*

Peggy reported our recent MOD Pizza fundraiser did \$295.00 in sales which resulted in \$59.06 earned for the music boosters. She has scheduled another fundraiser for Chipotle February 7, 2023 from 4-8pm and we receive 33% of the sales, but have to make \$150 in sales to earn any profit. Most local restaurants are booked up right now, very little available pretty much anywhere.

#### *Greens & Poinsettias*

Pick up day is Sunday, November 27 at Lisa's house from 10am-1pm. Vendors are able to take late orders - Lisa will do that if it's a large order - red poinsettias and greens only.

#### *Concert ticket sales*

Lena would like to purchase a portable charger for the Square. Denise said she would purchase one at Costco for the ticket sales and donate it to the program.

### *Jazz Night*

This event is scheduled for Ankeny Vineyards, June 2, 2023; fundraiser for Southernaires-possibly add band? Site visit on Saturday; will check to see if the vineyards can accommodate a larger group; they do not charge us for the space-bringing students to sing as payment during holiday season.

### *Proposed Fundraiser*

Aubrey was approached by parents inquiring about raising more money for the spring trip. She is proposing we sell World's Finest Chocolate. What she likes about it is each kid would buy the case of chocolate up front, then buy the next box, etc. Profit guarantees 50% of each box sold. If we can offer it, she can have the boxes in the choir room before and after school to check in and out. JJ said McKay sold pepperoni sticks with great success. We need to make sure Kathy August knows because we can't sell them at the same time as other groups. Music directors will look into both chocolate and pepperoni and also talk to Kathy August.

Meeting adjourned at 8:02pm