

South Salem Music Boosters
Minutes
September 11, 2023

Attendance: Alison Fisher, Damian Berdakin, Peggy Pearson, Aubrey Dunham-Prince, Lisa Holliday, Tiffany Hamilton, Larissa Dozier, Jen Ackerson, Erica Jackman, Amy Ditzel, Ross Holliday, Rebekah Guest, Melinda Wilson, Becky Tei, Collin Turner, Karen Bigler-Bayu Aji, Amy Wilson, Kristy Beatty

Absent: Denise Majeski, JJ Meyer

Meeting started at 6:30 p.m.

Tiffany Hamilton moved to approve the June minutes, Ross Holliday seconded. Minutes approved unanimously.

Rebekah Guest moved to approve the agenda, Tiffany Hamilton seconded. Agenda approved unanimously.

Music Director Reports

Aubrey: Fall musical is the Sound of Music. She is very excited about the year. Numbers are looking great; highest we've had in years. Pushing recruitment to break 200 students involved with the choirs. Quality is breeding quantity. Working on all state and all NW auditions due October 1. Southernaires started morning rehearsals today. Kids are excited. Nice coming back from the trip in the spring and I know so many kids from that trip - makes for a more unified department. Thanks to Rebekah Guest who inventoried our dresses and tuxes, they are all numbered and matching. Thanks for your help on Music Day; it takes so much coordination. Big thanks to Alison, who coordinated so many things.

Damian: Numbers are looking good. We moved around some classes; administration was super supportive. Moving the COVID bubble through the system, we will be in great shape next year. Kids are playing well. Thanks to all your support and hard work with Music Day. Thankful for the community.

JJ: At marching band until 8pm, so Damian gave JJ's report. Year off to a good start. Three concert bands are playing well. Middle of Jazz Band auditions this week, set by Friday. First football game 9/29, good opportunity to practice before our first performance. Thank you to all who helped with Music Day.

Treasurer's Report

Ross presented the financial report for the whole year. Everything is in except one reimbursement. Still need to record some transactions from student accounts, seniors who graduated.

Revenues organized by program. Match up pie sales, etc. to make sure we are matching students and fundraisers. We missed this past year and will need to do better this year. Choir went over budget. Band and Orchestra had a slight positive balance.

Still need to reconcile student accounts. Lesson fund continues to grow. Middle school band programs zero out each year.

Damian requested to meet with Ross to go over the Orchestra account balance.

Tiffany reports we still have a chaperone who has not paid for the music trip last spring. Has reconciled the CHARMS accounts. Do we carry on with CHARMS this year or move to Cut Time? CHARMS has created an online quiz to determine if we should stick with them. We will stay with CHARMS until we decide if we will move to Cut Time.

Fundraisers

Restaurant fundraisers

MOD has emailed us to schedule a fundraising night - if we book between now and November 19th we can earn another \$1000 donation if we win a drawing. What is the frequency we want to host them? Perhaps schedule them around concerts? Should coordinate with the Saxon Foundation?

Music Day Debrief - see separate document

Donations are still coming in, but it looks like around \$22,000 raised with \$1000 in expenses (t-shirts, pizza, etc.). Next year we hope to get the pizza donated, which was about \$400. T-shirts were \$5 each, but the screen printer placed their logo on the back to reduce the cost. Seniors will be encouraged to return their shirts if they don't want to keep them.

Should we try to have parents donate snacks in the future for other events like field trips or festivals as a way to save money?

Pie Sale

Karen Bigler Baju-Aji & Becky Pei have agreed to co-chair the pie sale; Alison & Lisa will support in the first year.

Tiffany will meet with Karen & Becky to share what is needed to run this event.

Greens Sales

Wreath and poinsettias sales - 50% profit went to student ledgers last year. Larissa has been in contact with Egan's and Wreaths and More. Same product this year. Prices have gone up again this year, wreaths 8% higher, poinsettias up 7% in price. Last year 464 units were sold.

This year pick up day will be Saturday, November 25 10am-1pm. For those on vacation, a Sunday afternoon pick from 4:30-5:30pm will be offered, or individual appointments set up. Need to figure out how to charge for the fees associated with using Square; it looks like 40%ish proceeds for the greens sale to incorporate the fees.

Officer/Chair Reports

Liability insurance for the Board - postponed until October meeting because we don't have a second quote

Sportswear website for parents: postponed to October meeting.

New Business - amendment Section 3.02

Tiffany moved, Jennifer seconded, and passed unanimously. Ross Holliday & Lisa Holliday abstained to amend Section 3.02 of the bylaws. Specific changes were updating the number of board members from 7 to 8 and removing the clause stating that no more than one member of a family may serve on the board.

For the Good of the Order

Erika suggested creating an email list where she would collect names at the concerts and share the link to Paypal and get donations. This would be meant for supporters who aren't parents, such as grandparents or community members.

Erika found window clings in her boxes from Lena and thought we could sell them at concerts but also add to the online store Denise is creating.

Music Directors: Ask seniors to donate Music Day t-shirts and music trip polos back to the music department

Amy reported we had 20 volunteers at Iron Man, no information about how much was raised just yet. We shared a site with WU Athletics, she thinks we can have our own site next year.

Meeting adjourned at 8:00 pm